

KINGDOM SACCO

EMPOWERING PEOPLE, TRANSFORMING LIVES.

ANNUAL REPORT AND FINANCIAL STATEMENTS 2017

Assets 13(a) 13,068,929 9,502,187 Balances with banks 13(b) 7,648,837 7,116,902 Short term investments 13(c) 244,919,981 129,997,383 Government securities 14 17,167,206 17,492,609 Non-current assets held for sale 15 31,562,737 697,668 Loans and advances to members 18 749,674,727 774,216,685 Property and equipment 20 25,667,091 27,712,544 Intangible assets 19 5,432,871 1,374,681 Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3,725,139 Total assets 21 6,609,976 3,725,139 Liabilities 25 246,009,328 245,583,534 Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 <	Statement of financial position	Note	2017 Kshs	2016 Kshs
Cash balances 13(a) 13,068,929 9,502,187 Balances with banks 13(b) 7,648,837 7,116,902 Short term investments 13(c) 244,919,981 129,997,383 Government securities 14 17,167,206 17,492,609 Non-current assets held for sale 15 31,562,737 697,668 Loans and advances to members 18 749,674,727 774,216,685 Property and equipment 20 25,667,091 27,712,544 Intangible assets 19 5,432,871 1,374,681 Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3,725,139 Total assets 21 6,609,976 3,725,139 Liabilities Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 1	Assats	Note	KSIIS	KSIIS
Balances with banks 13(b) 7,648,837 7,116,902 Short term investments 13(c) 244,919,981 129,997,383 Government securities 14 17,167,206 17,492,609 Non-current assets held for sale 15 31,562,737 697,668 Loans and advances to members 18 749,674,727 774,216,685 Property and equipment 20 25,667,091 27,712,544 Intangible assets 19 5,432,871 1,374,681 Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3775,880,598 Liabilities Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 Share capital 08 MAR 2018 9		13(a)	13 068 929	9 502 187
Short term investments 13(c) 244,919,981 129,997,383 Government securities 14 17,167,206 17,492,609 Non-current assets held for sale 15 31,562,737 697,668 697,668 Froperty and equipment 20 25,667,091 27,712,544 Intangible assets 19 5,432,871 1,374,681 Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3,725,139 Total assets 21 6,609,976 3,725,139 Total assets 22 246,009,328 245,583,534 Members' withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 340,425 340,425 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710 153,64		` '		
Total assets Total assets Total members Total members		, ,		
Non-current assets held for sale 15 31,562,737 697,668 Loans and advances to members 18 749,674,727 774,216,685 Property and equipment 20 25,667,091 27,712,544 Intangible assets 19 5,432,871 1,374,681 Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3,725,139		` '	, ,	
Property and equipment 20 25,667,091 27,712,544 Intangible assets 19 5,432,871 1,374,681 Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3,725,139 Total assets 1,116,208,265 975,880,598 Liabilities Wembers' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 930,897,822 822,237,888 Members' funds 99,090,169 89,037,173 Capital grant 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710		15		
Intangible assets	Loans and advances to members	18	749,674,727	774,216,685
Freehold land 16 14,455,910 4,044,800 Other assets 21 6,609,976 3,725,139 Total assets 1,116,208,265 975,880,598 Liabilities Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 Members' funds 99,090,169 89,037,173 Capital grant 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Property and equipment	20	25,667,091	27,712,544
Other assets 21 6,609,976 3,725,139 Liabilities and members' funds Liabilities Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 Members' funds 99,090,169 89,037,173 Share capital 99,090,169 89,037,173 Capital grant 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Intangible assets	19	5,432,871	1,374,681
Total assets 1,116,208,265 975,880,598 Liabilities and members' funds Liabilities Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 Members' funds 99,090,169 89,037,173 Share capital 08 MAR 2018 99,090,169 89,037,173 Capital grant 340,425 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Freehold land	16	14,455,910	4,044,800
Liabilities and members' funds Liabilities 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 Members' funds Share capital 08 MAR 2018 99,090,169 89,037,173 Capital grant 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Other assets	21	6,609,976	3,725,139
Liabilities Members' withdrawable deposits 22 246,009,328 245,583,534 Members' non withdrawable deposits 23 622,050,994 522,221,391 Interest payable on member deposits 24 36,924,995 31,099,067 Other liabilities 25 25,200,991 22,977,237 Income tax payable 17 711,514 356,659 930,897,822 822,237,888 Members' funds Share capital Capital grant Statutory reserve Revenue reserves Total members' funds Total members' funds Sign:	Total assets	•	1,116,208,265	975,880,598
Members' funds 930,897,822 822,237,888 Share capital 08 MAR 2018 99,090,169 89,037,173 Capital grant 340,425 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Members' withdrawable deposits Members' non withdrawable deposits Interest payable on member deposits Other liabilities	23 24 25	622,050,994 36,924,995 25,200,991	522,221,391 31,099,067 22,977,237
Share capital 08 MAR 2018 99,090,169 89,037,173 Capital grant 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	APPROVE for publication and public to AGM or ADM subject to asset	O Wintern	· · · · · · · · · · · · · · · · · · ·	
Capital grant 340,425 340,425 Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Members' funds	AMPROPRIENTS		
Statutory reserve 14,919,267 10,874,576 Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Share capital 0.8 MAR 2011	j. 3	99,090,169	89,037,173
Revenue reserves 70,960,582 53,390,536 Total members' funds 185,310,443 153,642,710	Capital grant		340,425	340,425
Total members' funds 185,310,443 153,642,710	Statutory reserve SIGN:		14,919,267	10,874,576
	Revenue reserves		70,960,582	53,390,536
Total liabilities and equity. 4.440.000.005 0.75.000.500	Total members' funds	TAREFORM	185,310,443	153,642,710
1 Otal Habilities and equity 1,116,208,265 975,880,598	Total liabilities and equity		1,116,208,265	975,880,598

The financial statements were authorized for issue by the Board of Directors on <u>3rd March 2018</u> and signed on its behalf by:

Chairman:	raw	Mr.	Meshak Ndegwa
Honorary Secretary:	Manjoro	Ms.	Margaret Kanyoro
Treasurer:	Mymmy	Mr.	Peter Mbugua

Statement of comprehensive income	Note	2017 Kshs	2016 Kshs
Income			
Interest on loans and advances	5	114,908,194	107,685,855
Other interest income	6	18,940,782	11,021,065
Total interest income	_	133,848,976	118,706,920
Interest expenses	7	(39,663,825)	(38,151,634)
Net interest income	_	94,185,151	80,555,286
Member related income	8	1,993,656	1,571,162
Other incomes	9(a)	3,577,618	3,310,699
Dividend income	9(b)	48,353	76,733
Loss on disposal of Fixed Assets	9(c)	(94,390)	(228,125)
Total other incomes		5,525,237	4,730,469
Total income	_	99,710,388	85,285,755
Impairment of loans and advances	18(b)	(5,279,171)	(4,415,553)
Staff expenses	10	(28,124,173)	(24,461,755)
Directors expenses	11	(1,590,015)	(1,711,311)
Depreciation	20	(4,487,660)	(3,121,621)
Amortization	19	(925,561)	(1,470,760)
Other operating expenses	12(a)	(22,969,537)	(16,148,190)
Marketing Expenses	12(b)	(3,464,385)	(2,336,121)
Total operating expenses		(66,840,502)	(53,665,310)
Surplus before income tax expense		32,869,886	31,620,445
Income tax expense	17	(3,385,012)	(2,161,275)
Net surplus for the year	_	29,484,874	29,459,170
Other comprehensive income for the year, net of tax		836,168	-
Total comprehensive income for the year		30,321,042	29,459,170

Statement of changes in equity

Year 2017	Share capital Kshs	Statutory reserve Kshs	Capital grant Kshs	Retained earnings Kshs	Total Kshs
At1 January Additional share capital Prior year adjustments Surplus for the year	89,037,173 10,052,996 -	10,874,576 - -	340,425 - -	53,390,536 - 167,915 30,321,042	153,642,710 10,052,996 167,915 30,321,042
Dividends - 2016 Transfer to statutory reserve	-	- 4,044,691	-	(8,874,220) (4,044,691)	(8,874,220)
At 31 December	99,090,169	14,919,267	340,425	70,960,582	185,310,442
Year 2016	Share capital	Statutory reserve	Capital grant	Retained earnings	Total
	Kshs	Kshs	Kshs	Kshs	Kshs
At1 January Additional share capital	81,470,599 7,566,574	6,757,586 -	340,425 -	35,651,217 -	124,219,827 7,566,574
Prior year adjustments Surplus for the year	-	-	-	(3,025) 29,459,170	(3,025) 29,459,170
Dividends - 2015 Transfer to statutory reserve	-	- 4,116,990	-	(7,599,836) (4,116,990)	(7,599,836) -
At 31 December	89,037,173	10,874,576	340,425	53,390,536	153,642,710

Key Highlights

- a) The Sacco's asset base surpassed the Kshs. 1 billion threshold which saw the Sacco move from a Tier 4 (Small) Sacco to a Tier 3 (medium) Sacco. Total assets grew by 12% from Kshs. 978 million in 2016 to Kshs. 1.116 billion by close of 2017.
- b) Total revenues grew by 26% from Kshs. 85.2 million in 2016 to Kshs. 99.7 million in 2017, having factored interest expenses on members' deposits.
- c) Improvement of the Mobile Banking Platform to support Normal Loan Applications, Guarantor ship, Status Tracking and Loan Clearance;
- d) Corporate & Joint Accounts Mobile Banking Solution for Account Transfers and Mpesa Withdrawal where signatories can approve such transactions;

The relocation of the Sacco at the beginning of 2017 was a key milestone in the expansion of the Society's Head Office and business premises. This expansion not only enhanced the Sacco's operational capacity and efficiency, but also created the necessary physical infrastructure that continues to anchor our operations, growth and extension of improved services and support to our members. The new premises have also become a hub for the development and launch of new financial solutions, delivery channels and as well as outreach programmes.



ANNUAL REPORT AND FINANCIAL STATEMENTS

FINANCIAL SOLUTIONS **YOU CAN TRUST**









Head Office:

Empower House, Githurai 45, Thika Road P.O. Box 8017, 00300, Nairobi, Kenya. Tel/ Fax. 254 (020) 2089715 Office Mobile: 254 720 838422, +254 705 344094

Mombasa Office:

Canon Towers 1, Upper Ground Floor, Moi Avenue TEL: 0703736293

Email: mombasa@kingdomsacco.com

Nakuru Office:

Dubai Shopping Centre/ Complex, 3rd Floor Suite 47, Pandit Nehru Road, TEL: 0701059350

Email: nakuru@kingdomsacco.com

Eldoret Office:

Zion Mall, 1st Floor, Uganda Road, Ronald Ngara Street, TEL: 0703739932

Email: eldoret@kingdomsacco.com











